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Director’s Message

The Rotman School of Management is committed to delivering an excellent talent pool that will match the needs of our employer partners. Our high-touch approach to customer service is essential in ensuring students are prepared for the job market and excel in their chosen careers.

I am excited to share our 2019 Employment Report with you. I am pleased to announce our employment rates for our Full-Time MBA program as well as our Master of Financial Risk Management (MFRM) and Master of Management Analytics (MMA) programs:

- Our Full-Time MBA Class of 2019 achieved 90% employment within 6 months of graduation (83.5% employment within 3 months)
- Our MFRM Class of 2019 achieved a 90% employment rate within 6 months of graduation (72% employment within 3 months)
- Our MMA Class of 2019 achieved a 97.5% employment rate within 6 months after graduation (90.5% employment within 3 months)

In November 2019, Rotman transitioned to a single Career Services team supporting all Rotman graduate programs. Moving from two separate Career Services teams to one team is reaping benefits as linkages are built and both students and employers have access to a richer set of resources to support them. As a team, we leverage the shared knowledge of our Career Consultants and Industry Advisors to provide superior services to students and employers. In addition to the Full-Time MBA program, students from our 3 specialized Master programs (MFRM, MMA, and MFin) and our 4 professional MBA programs (Morning/Evening MBA, EMBA, GEMBA, and GEMBA-HLS) enjoy the services provided by our team, resulting in excellent employment rates. We pride ourselves on delivering the talent needed in today’s job market and continue to move forward with new and innovative initiatives that will prepare our students for career progression.

Whether you are a prospective student or an employer partner, this report will inform you on the endless possibilities in partnering with us. We are committed to our continued partnership and hope to be part of your ongoing career and talent strategy.

If you are interested in learning more about some of our amazing students and alumni at Rotman who are making an impact around the globe and across every industry, please read our stories online: rotman.utoronto.ca/Degrees/LifeAtRotman/StudentStories

Sincerely,

Lyla Korhani

Lyla Korhani
Director, Career Services
Rotman School of Management
Full-Time MBA Employment
Class of 2019 Profile

FULL-TIME EMPLOYMENT SALARIES (CAD)
Mean Total Salary (inclusive of base, bonus, and other compensation) $115,926
Mean Base Salary $99,419
Median Base Salary $89,000
Salary data based on 81% of employed students who reported salary information.
Mean Signing Bonus $17,038
Median Signing Bonus $15,000
Signing Bonus Range $1,800 - $65,000
21.8% of employed students who reported salary information received signing bonuses.

FULL-TIME MBA EMPLOYMENT SALARIES BY INDUSTRY (CAD)

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>38.6%</td>
<td>$94,626</td>
<td>$87,000</td>
<td>$48,000 - $185,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>21.7%</td>
<td>$114,159</td>
<td>$100,000</td>
<td>$40,000 - $197,000</td>
</tr>
<tr>
<td>Consumer Packaged Goods &amp; Retail</td>
<td>9.2%</td>
<td>$90,545</td>
<td>$84,250</td>
<td>$50,000 - $180,000</td>
</tr>
<tr>
<td>Legal Services</td>
<td>8.5%</td>
<td>$112,933</td>
<td>$75,400</td>
<td>$65,000 - $250,000</td>
</tr>
<tr>
<td>Other</td>
<td>5.9%</td>
<td>$90,728</td>
<td>$92,500</td>
<td>$70,000 - $115,000</td>
</tr>
<tr>
<td>Technology and Telecom</td>
<td>5.9%</td>
<td>$105,438</td>
<td>$99,500</td>
<td>$72,000 - $185,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.3%</td>
<td>$85,714</td>
<td>$82,000</td>
<td>$70,000 - $100,000</td>
</tr>
<tr>
<td>Healthcare</td>
<td>2.6%</td>
<td>$80,363</td>
<td>$85,000</td>
<td>$40,000 - $102,000</td>
</tr>
<tr>
<td>Energy &amp; Natural Resources</td>
<td>1.5%</td>
<td>$85,750</td>
<td>$85,000</td>
<td>$73,000 - $100,000</td>
</tr>
<tr>
<td>Government</td>
<td>1.1%</td>
<td>$85,324</td>
<td>$83,972</td>
<td>$82,000 - $90,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>0.7%</td>
<td>$73,000</td>
<td>$73,000</td>
<td>$73,000 - $73,000</td>
</tr>
<tr>
<td>Not-for-Profit</td>
<td>0.7%</td>
<td>$82,500</td>
<td>$82,500</td>
<td>$80,000 - $85,000</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>0.4%</td>
<td>$61,846</td>
<td>$61,846</td>
<td>$61,846 - $61,846</td>
</tr>
</tbody>
</table>

FULL-TIME MBA EMPLOYMENT SALARIES BY FUNCTION

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategy</td>
<td>29.9%</td>
<td>$109,784</td>
<td>$95,000</td>
<td>$75,000 - $197,000</td>
</tr>
<tr>
<td>Financial Roles</td>
<td>25.5%</td>
<td>$96,362</td>
<td>$88,500</td>
<td>$55,000 - $185,000</td>
</tr>
<tr>
<td>Other</td>
<td>12.9%</td>
<td>$90,985</td>
<td>$81,000</td>
<td>$48,000 - $185,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>12.5%</td>
<td>$87,935</td>
<td>$80,000</td>
<td>$40,000 - $180,000</td>
</tr>
<tr>
<td>Legal Services</td>
<td>8.5%</td>
<td>$112,933</td>
<td>$75,400</td>
<td>$65,000 - $250,000</td>
</tr>
<tr>
<td>General Management</td>
<td>5.9%</td>
<td>$97,814</td>
<td>$97,000</td>
<td>$83,000 - $125,000</td>
</tr>
<tr>
<td>Operations</td>
<td>2.2%</td>
<td>$79,617</td>
<td>$77,500</td>
<td>$70,000 - $98,700</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>1.5%</td>
<td>$86,125</td>
<td>$87,250</td>
<td>$80,000 - $90,000</td>
</tr>
<tr>
<td>Business Design</td>
<td>0.7%</td>
<td>$57,500</td>
<td>$57,500</td>
<td>$40,000 - $75,000</td>
</tr>
<tr>
<td>Technology</td>
<td>0.4%</td>
<td>Not reported</td>
<td>Not reported</td>
<td>Not reported</td>
</tr>
</tbody>
</table>
Class of 2019 Profile

350 TOTAL STUDENTS

- 52% INTERNATIONAL STUDENTS
- 48% DOMESTIC STUDENTS

40% 143 WOMEN
60% 207 MEN

1 BscPhm/MBA
18 JD/MBA
6 MGA/MBA
4 Skoll BASc/MBA

35 NATIONALITIES* REPRESENTED
*Based on citizenship

AVERAGE AGE
27
Range 22 - 36

AVERAGE YEARS OF WORK EXPERIENCE
4.3
Range 0 - 14

AVERAGE GMAT
665

500 - 560 10%
560 - 740 80%
740 - 760 10%

AVERAGE UNDERGRAD GPA
3.5
Range 2.0 - 4.0

70% BORN OUTSIDE OF CANADA

27% Business/Commerce
22% Engineering/Applied Science
32% Financial Services
22% Consulting
22% Technology

Academic Background

Industry Background

Number of students
- 1 - 10
- 11 - 50
- 50 - 100

Languages Spoken

Passports Represented

Creative Destruction Lab Fellows

14

Reaching Out MBA (ROBMA) Fellows

2

Forté Fellows

24

Class profile data is based on the incoming Class of 2019 as of August 2017.
Full-Time MBA Internships
Class of 2020 Profile

FULL-TIME MBA INTERNSHIP SALARIES
Mean Total Monthly Salary (inclusive of base, bonus, and other compensation) $5,500
Mean Monthly Salary $5,350
Median Monthly Salary $4,833
Salary data based on 81% of employed students who reported salary information.

FULL-TIME MBA INTERNSHIPS AND MONTHLY SALARIES BY INDUSTRY (CAD)

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>37.6%</td>
<td>$5,666</td>
<td>5,013</td>
<td>$2,800 - $11,266</td>
</tr>
<tr>
<td>Consulting</td>
<td>19.5%</td>
<td>$8,000</td>
<td>5,950</td>
<td>$2,500 - $15,500</td>
</tr>
<tr>
<td>Consumer Packaged Goods &amp; Retail</td>
<td>8.4%</td>
<td>$3,937</td>
<td>3,725</td>
<td>$2,500 - $6,250</td>
</tr>
<tr>
<td>Healthcare</td>
<td>6.6%</td>
<td>$3,513</td>
<td>3,799</td>
<td>$2,380 - $5,000</td>
</tr>
<tr>
<td>Technology and Telecom</td>
<td>6.6%</td>
<td>$4,961</td>
<td>5,200</td>
<td>$2,400 - $9,208</td>
</tr>
<tr>
<td>Other</td>
<td>5.9%</td>
<td>$4,334</td>
<td>3,605</td>
<td>$1,960 - $12,808</td>
</tr>
<tr>
<td>Real Estate</td>
<td>5.2%</td>
<td>$4,292</td>
<td>4,100</td>
<td>$3,500 - $5,333</td>
</tr>
<tr>
<td>Entrepreneurship / Startup</td>
<td>3.5%</td>
<td>$3,408</td>
<td>3,200</td>
<td>$2,000 - $5,500</td>
</tr>
<tr>
<td>Government</td>
<td>2.4%</td>
<td>$3,712</td>
<td>3,333</td>
<td>$3,100 - $4,800</td>
</tr>
<tr>
<td>Energy &amp; Natural Resources</td>
<td>2.4%</td>
<td>$4,987</td>
<td>5,599</td>
<td>$2,833 - $6,823.5</td>
</tr>
<tr>
<td>Not-For-Profits and Social Enterprises</td>
<td>1.7%</td>
<td>$1,914</td>
<td>2,268</td>
<td>$620 - $2,500</td>
</tr>
</tbody>
</table>

FULL-TIME MBA INTERNSHIPS AND MONTHLY SALARIES BY FUNCTION (CAD)

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategy</td>
<td>33.1%</td>
<td>$6,359</td>
<td>$5,600</td>
<td>$1,960 - $15,500</td>
</tr>
<tr>
<td>Financial Roles</td>
<td>29.3%</td>
<td>$5,785</td>
<td>$5,347</td>
<td>$2,500 - $10,000</td>
</tr>
<tr>
<td>Other</td>
<td>15.3%</td>
<td>$3,938</td>
<td>$4,000</td>
<td>$620 - $6,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>14.6%</td>
<td>$4,275</td>
<td>$4,120</td>
<td>$2,100 - $8,000</td>
</tr>
<tr>
<td>General Management</td>
<td>2.8%</td>
<td>$4,513</td>
<td>$3,200</td>
<td>$2,660 - $9,208</td>
</tr>
<tr>
<td>Business Design</td>
<td>2.1%</td>
<td>$5,405</td>
<td>$4,108</td>
<td>$2,000 - $12,800</td>
</tr>
<tr>
<td>Operations</td>
<td>2.1%</td>
<td>$3,465</td>
<td>$3,300</td>
<td>$2,833 - $4,833</td>
</tr>
<tr>
<td>Technology</td>
<td>0.7%</td>
<td>$5,025</td>
<td>$5,025</td>
<td>$5,025 - $5,025</td>
</tr>
</tbody>
</table>

INTERNSHIP EMPLOYMENT RATES
96% of Full-Time MBA students seeking an internship completed an internship.
Class profile data is based on the incoming Class of 2020 as of August 2018.
Master of Financial Risk Management (MFRM)
Class of 2019 Profile

**MFRM EMPLOYMENT SALARIES (CAD)**

- Mean Total Salary (inclusive of base, bonus, and other compensation): $73,607
- Mean Base Salary: $72,221
- Median Base Salary: $72,000
- Salary Range: $50,000 – $114,219

Salary data based on 67% of employed students who reported salary information.

**FULL-TIME EMPLOYMENT RATES**

- 90.4% of MFRM students seeking employment were employed within six months of graduation.
- 72% of MFRM students seeking employment were employed within three months of graduation.

**MFRM EMPLOYMENT BY INDUSTRY**

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>63.1%</td>
</tr>
<tr>
<td>Consulting</td>
<td>21.0%</td>
</tr>
<tr>
<td>Insurance</td>
<td>5.3%</td>
</tr>
<tr>
<td>IT</td>
<td>5.3%</td>
</tr>
<tr>
<td>Oil/Gas/Energy</td>
<td>5.3%</td>
</tr>
</tbody>
</table>

**Academic Background**

- 47% Business/Commerce
- 21% Mathematics
- 16% Economics
- 8% Accounting
- 3% Engineering
- 3% Statistics
- 2% Computer Science

**AVERAGE AGE**

- 24
  - Range 20 – 28

**AVERAGE GMAT / GRE**

- 703
  - Not required for admission.
  - Average based on scores from 20% of admitted class.

**TOTAL STUDENTS**

- 62
  - 57% Women
  - 43% Men

**COUNTRIES REPRESENTED**

- Canada
- China
- Colombia
- Germany
- India
- Lebanon
- Mexico
- Tunisia
- Saudi Arabia
- Yemen

**% WITH WORK EXPERIENCE**

- 38%
  - Range 1 – 3

**AVERAGE UNDERGRAD GPA**

- 3.6
Master of Management Analytics (MMA)
Class of 2019 Profile

MMA EMPLOYMENT SALARIES (CAD)
Mean Total Salary (inclusive of base, bonus, and other compensation) $76,222
Mean Base Salary $75,630
Median Base Salary $75,000
Salary Range $53,000 – $100,000
Salary data based on 68% of employed students who reported salary information.

MMA EMPLOYMENT BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banking</td>
<td>57.1%</td>
</tr>
<tr>
<td>Consulting</td>
<td>7.1%</td>
</tr>
<tr>
<td>Retail</td>
<td>7.1%</td>
</tr>
<tr>
<td>Technology</td>
<td>7.1%</td>
</tr>
<tr>
<td>Marketing</td>
<td>4.8%</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>4.8%</td>
</tr>
<tr>
<td>CPG</td>
<td>2.4%</td>
</tr>
<tr>
<td>Food and Service</td>
<td>2.4%</td>
</tr>
<tr>
<td>Insurance</td>
<td>2.4%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2.4%</td>
</tr>
<tr>
<td>Sports and Entertainment</td>
<td>2.4%</td>
</tr>
</tbody>
</table>

MMA EMPLOYMENT RATES
97.5% of MMA students seeking employment were employed within six months of graduation.
90.5% of MMA students seeking employment were employed within three months of graduation.

43 TOTAL STUDENTS
50% WOMEN
50% MEN

AVERAGE AGE
24
Range 21 – 33

AVERAGE UNDERGRAD GPA
3.6

AVERAGE GMAT / GRE
703
Not required for admission. Average based on scores from 37% of admitted class.

ACADEMIC BACKGROUND
2% Actuarial Science
2% Event Management
2% Financial Mathematics
7% Accounting
7% Mathematics
7% Psychology
7% Statistics
9% Computer Science
9% Science

20% Engineering
16% Commerce
12% Economics

% WITH WORK EXPERIENCE
54%
Range 1 – 4

COUNTRIES REPRESENTED
• Brazil
• Canada
• China
• India
• Pakistan
• Sri Lanka
• Turkey
• United States

TOTAL STUDENTS
43

WOMEN
50%

MEN
50%

AVERAGE AGE
24
Range 21 – 33

% WITH WORK EXPERIENCE
54%
Range 1 – 4

COUNTRIES REPRESENTED
• Brazil
• Canada
• China
• India
• Pakistan
• Sri Lanka
• Turkey
• United States

AVERAGE UNDERGRAD GPA
3.6

AVERAGE GMAT / GRE
703
Not required for admission. Average based on scores from 37% of admitted class.

ACADEMIC BACKGROUND
2% Actuarial Science
2% Event Management
2% Financial Mathematics
7% Accounting
7% Mathematics
7% Psychology
7% Statistics
9% Computer Science
9% Science

TOTAL STUDENTS
43

WOMEN
50%

MEN
50%
Corporate Partnership Opportunities

ENGAGE WITH ROTMAN

Info Sessions
(On-campus, Off-site and Virtual)
Host an information session to introduce students to your firm’s culture, work and people. We offer a range of venues suitable for large or small events. AV, video conferencing, and event catering options are also available to suit your needs.

Coffee Chats
Industry professionals are invited to connect with our students and industry peers to share career insights and exchange opportunities during our networking breakfast events and small group coffee chats.

Industry/Functional Panels
Held from October through March, these events highlight specific sectors or functional expertise to candidates — a great way to layer your campus brand and presence at Rotman.

Career Treks and Site Visits
Let us come to you! Host high potential candidates at your location as a convenient alternative to on campus visits. Typical visits include a company presentation, a tour of your facilities, and a mix and mingle.

Office Hours
Employers may book rooms at Rotman to meet in small groups or one-on-one with students to share company and career information. Room bookings are complimentary.

Rotman Career Centre & Student-Led Industry Club Events
• Mock Interviews
• Industry Specific Career Education
• Lunch ‘n Learns
• Case Competitions
# Full-Time MBA Recruitment at Rotman

## SOURCE OF EMPLOYMENT FOR FULL-TIME MBA CLASS OF 2019 as of January 2020

<table>
<thead>
<tr>
<th>Job Source</th>
<th>Number of students</th>
<th>% of Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internship Conversion</td>
<td>68</td>
<td>25.4%</td>
</tr>
<tr>
<td>Student Facilitated - Personal Network</td>
<td>33</td>
<td>12.3%</td>
</tr>
<tr>
<td>Student Facilitated - Contacted directly</td>
<td>32</td>
<td>11.9%</td>
</tr>
<tr>
<td>School Facilitated - Job Postings (through Career Centre)</td>
<td>31</td>
<td>11.6%</td>
</tr>
<tr>
<td>Student Facilitated - Newspaper, magazine, internet job boards</td>
<td>30</td>
<td>11.2%</td>
</tr>
<tr>
<td>Other</td>
<td>27</td>
<td>10.1%</td>
</tr>
<tr>
<td>School Facilitated - Career Services</td>
<td>21</td>
<td>7.8%</td>
</tr>
<tr>
<td>Prior Employer</td>
<td>12</td>
<td>4.5%</td>
</tr>
<tr>
<td>School Facilitated - Interviews scheduled through on-campus recruiting</td>
<td>8</td>
<td>3.0%</td>
</tr>
<tr>
<td>School Facilitated - Faculty</td>
<td>3</td>
<td>1.1%</td>
</tr>
<tr>
<td>School Facilitated - Resume database, resume referrals</td>
<td>2</td>
<td>0.7%</td>
</tr>
<tr>
<td>School Facilitated - School Sponsored Events</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>268</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

## SOURCE OF INTERNSHIPS FOR FULL-TIME MBA CLASS OF 2020 as of January 2020

<table>
<thead>
<tr>
<th>Job Source</th>
<th>Number of students</th>
<th>% of Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>School Facilitated - Job Postings (through Career Centre)</td>
<td>106</td>
<td>36.9%</td>
</tr>
<tr>
<td>School Facilitated - Career Services</td>
<td>51</td>
<td>17.8%</td>
</tr>
<tr>
<td>Student Facilitated - Personal Network</td>
<td>29</td>
<td>10.1%</td>
</tr>
<tr>
<td>Other</td>
<td>22</td>
<td>7.7%</td>
</tr>
<tr>
<td>School Facilitated - Interviews scheduled through on-campus recruiting</td>
<td>20</td>
<td>7.0%</td>
</tr>
<tr>
<td>Student Facilitated - Contacted directly</td>
<td>18</td>
<td>6.3%</td>
</tr>
<tr>
<td>School Facilitated - School Sponsored Events</td>
<td>11</td>
<td>3.8%</td>
</tr>
<tr>
<td>School Facilitated - Resume database, resume referrals</td>
<td>9</td>
<td>3.1%</td>
</tr>
<tr>
<td>Student Facilitated - Newspaper, magazine, internet job boards</td>
<td>9</td>
<td>3.1%</td>
</tr>
<tr>
<td>School Facilitated - Student Referral</td>
<td>5</td>
<td>1.7%</td>
</tr>
<tr>
<td>Prior Employer</td>
<td>4</td>
<td>1.4%</td>
</tr>
<tr>
<td>School Facilitated - Alumni</td>
<td>2</td>
<td>0.7%</td>
</tr>
<tr>
<td>School Facilitated - Faculty</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>287</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

## INTERNSHIPS POSTED as of Sept 30, 2019

<table>
<thead>
<tr>
<th>Class of 2019</th>
<th>Jobs Posted</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer internships</td>
<td>332</td>
<td>63%</td>
</tr>
<tr>
<td>Fall internships</td>
<td>136</td>
<td>26%</td>
</tr>
<tr>
<td>Winter internships</td>
<td>59</td>
<td>11%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>527</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

## FULL-TIME JOBS POSTED as of Sept 30, 2019

<table>
<thead>
<tr>
<th>Class of 2019</th>
<th>Jobs posted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time employment</td>
<td>524</td>
</tr>
</tbody>
</table>
Recruit at Rotman

**Résumé Books**
Get private access to the resumes of our graduating class and current students to screen candidates for invitations to company recruiting events or interviews. You can log in to our recruitment system to view our online student resume directory (searchable by keyword, previous experience, and career interests), or email career.services@rotman.utoronto.ca to request a customized resume book.

**Job Postings**
*Internships, Full-Time & Alumni*
If you are hiring for full-time, contract, or internships (summer, fall, winter), email your job descriptions in a Word document, including deadline and application documents required, to career.services@rotman.utoronto.ca or sign up for our private employer recruitment system to post your opportunity to our current students and recent graduates.

**Interviews**
*On-Campus, Off-Campus and Virtual*
We will contact short-listed students and set up an interview schedule for you at your office or in our dedicated interview rooms.

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**EMPLOYER PERSPECTIVE**

“Rotman MBA students stand out among other students from various schools. Their professionalism, preparedness, and friendly demeanor is top notch during CIBC Career Program recruitment activities over the past couple of years. You can tell that Rotman MBA students genuinely take time out to get to know the employer they are applying to as they impress interviewers with their knowledge and commitment to network with our employees to not only learn about the work but our culture and people.”

**Victoria Adjetey-Nelson**
Senior Manager, Enterprise Career Programs, Human Resources
CIBC
The companies listed below hired Rotman graduates from the Classes of 2019 (for full-time employment) and from the Classes of 2020 (for internships) in 2019.

A
A.T. Kearney (Greater China)
A.T. Kearney Ltd. (Canada)
A.T. Kearney Middle East Ltd.
Abbott
ABcann Medicinals Inc
Accenture Inc. (Canada)
Access Copyright
African Development Bank Group
AgriLogic AI
Air Canada
Alberta Investment Management Corporation (AIMCo)
AlixPartners, LLP
Allset Insurance Technologies
Alpha Square Group
Altacorp Capital Inc.
Altree Developments
Amazon.com Inc.
Anaergia
Anheuser-Busch InBev
Antuit
AOMS Technologies
Aphria
Apotex
Appficiency
AppinChina
Apple
Appnovation
Aquamobile
Archdiocese of Toronto
Argyle Capital
Arterra Wines Canada
Artscape
Arup
Aryeh Capital Management Ltd.
Asian Development Bank (ADB)
Asian Infrastructure Investment Bank (AIIB)
AstraZeneca International
The Atmospheric Fund
Atrium Mortgage Investment Corporation
Australiance
A-venture Capital
Aventure Music Group
Blackberry
Blair Franklin Capital Partners
Blake, Cassels & Graydon LLP
Bloom Burton Securities Inc.
BlueEarth Renewables
Blue-mark Management Consultants
BMO Financial Group
Bolton BG Canada
The Boiler Inspection and Insurance Company of Canada
Borrowell
Boston Consulting Group (Canada)
Bridgeable
British Columbia Investment Management Corporation (BCI)
Brookfield Asset Management
Brookfield Institute for Innovation + Entrepreneurship
Burgundy Asset Management
C
Cadillac Fairview
Cameron Stephens Mortgage Capital Ltd
Canaccede Financial Group
Canaccord Genuity Corp.
Canada Development Investment Corporation
Canada Post
Canadian Bank Note Company, Limited
Canadian College of Naturopathic Medicine (CCNM)
Canadian Fertility and Andrology Society
Canadian Standards Association
Canadian Tire Corporation Ltd.
CanFirst Capital Management
CannTrust
Canopy Growth Corporation
Capital One (Canada)
Carpedia
CarStar
CB Health Group
CBRE Global Workplace Solutions
The Cedar Portfolio
Central 1 Credit Union
Ceridian HCM, Inc.
CGI Inc.
Chartwell Retirement Residences
Children’s Aid Society of Toronto
Choice Properties REIT
Christian Children’s Fund of Canada
Chronicle Wealth
CI Investments
CIBC
Cinchy
Citadel Securities
Citco Canada Inc.
Citi
Citi Global Markets - Asia Pacific
City of Brampton
City of Toronto
Clairvest Group Inc.
Clarke Inc.
Claro Partners
CLSA
CN Rail

The Coca-Cola Company
Coca-Cola Canada Bottling Limited
Colliers International
Common Wealth
Continental Grain Company
Convergence
Convergence Blended Finance Inc.
CoPower
Corporate Immigration Law Firm
CoStar Group
CPP Investment Board
crawfordconnect
Creative Destruction Lab
Credit Suisse Asia-Pacific
CreditEase
CrowdRiff
Cuso International
CVS Health
Cyclaca Inc.

D
The Daniels Corporation
DanonWave
Datolite Solutions
Daytrippers Children’s Charity
Deloitte (Canada)
Delphi Group
Densify
DesignWorks
Desjardins Capital Markets
Deutsche Post DHL Inhouse Consulting GmbH
Devon Developments
DG Volo
Dimensional Fund Advisors
Discovery Health Partners
Diversio
Djanta Tech Hub
DOM Sports and Games
DoorDash
DRI Capital
DUCA Financial Services Credit Union Ltd.
Duff & Phelps Canada Limited

E
eCAMION Inc.
eCampusOntario (SXD Lab)
Eclipse Trading
EDF Climate Corps
Eight Capital
Electronic Arts
Element Fleet Management
ELI Lilly Asia, Inc.
EliaDon Corporation
Enbridge
The Entrepreneurship Hatchery
Environmental Defense Fund
EIQWIP HUBs
Ericsson
Ertz & Young LLP (Canada)
Essential Properties Realty Trust
Everest Group
Ewing Morris & Co. Investment Partners Ltd.
ExperiencePoint Inc.
Export Development Canada (EDC)
ExxonMobil
Fairbank Investment Management Limited
Fathom
FCT
FedEx Services
FENGATE Real Asset Investments
FGF Brands
Fidelity Investments Canada ULC
Fiera Capital Corporation
FinHub - Rotman and TD Bank Joint Initiative
Fintech Growth Syndicate (FGS)
FirePower Capital
First Analysis
First Trust Portfolios Canada Co.
FIS Holdings Ltd.
FOOi, Inc
Ford Motor Company of Canada
Four Seasons Hotels and Resorts (Canada)
Frank T Ross
Friends of the Greenbelt Foundation &
Greenbelt Fund
Fusion Analytics
Fusion Retail Analytics
G
G. A. Paper International Inc.
Game Hive
Gameloft
Gartner
Gemsci
General Mills Canada Corporation
Generation Ventures
Genesys Capital
George Weston Limited
GlaxoSmithKline
Global Focus - L.E.K. Consulting
Global Risk Institute
Goldman Sachs
Good & Well
Good Food For Good
Google Inc.
Government of Canada
Gracenote
Grand Challenges Canada
Graywood
Great West Life
Green Court Capital Management
Green Ontario Fund (GreenON)
Greenhill & Co.
GreenMantra Technologies
Greenrock Real Estate Advisors/Green
Group of Companies
GreenSky Capital, Inc.
Greenwin Inc.
Greystone Managed Investments Inc.
GrowForce
IA Financial Group
IAMGOLD Corporation
IBM Global Business Services (Canada)
IGan Partners
IJPW & Co., Ltd.
IMCO-Investment Management Corporation of Ontario
Impact Consulting Group
Imperial Capital Limited
Imperial Oil (Canada)
Imperial Tobacco Canada
Infuтив
Infosys Technologies Ltd.
Info-Tech Research Group
Institute for Canadian Citizenship
Intact Financial Corporation
IntelliMit
Intentional Capital
Intermarket Real Estate Group
International Development Research Centre
International Finance Corporation (IFC)
InterVISTAS Consulting Inc.
Intuitive AI
Investco
Investment Industry Regulatory Organization of Canada (IIROC)
Invictus Analytics and Strategy
IQVIA
Italia Innovation
JD
JD Power
JD.com
Jewish Federations of Canada
Johnson & Johnson Family of Companies (Canada)
JPMorgan
JTE Claims Consultants LTD.
K
Katalyst Real Estate Corp.
Kensington Health
Keurig Dr Pepper Inc (KDP)
KeyData Associates Inc.
Kiewit Corporation
KingSett Capital
Kinross Gold Corporation
Korn Ferry
Kotn
KPMG (Canada)
KPMG (China/Hong Kong)
KPMG (Vancouver)
The Kraft Heinz Company
L
L3 Wescam
Labatt Breweries - Anheuser-Busch InBev
Lakeridge Health
Laurentian Developments
Laurentian Bank
LEAP - Recaut Centre for Social Impact
LEGO Ventures
LEO Pharma Inc.
Letko, Brosseau & Associates Inc.
LEVEL5 Strategy Group
Lifelabs
Lift & Co.
Liquidity Canada
Loblaws Companies Ltd.
London School of Economics and Political Science/UNHCR
L’Oreal USA
LoyaltyOne Inc.
M
Mackenzie Investments
Macritchie Inc.
Maison Battat Inc.
Manitou Investment Management Ltd.
Manulife Financial
Manulife Financial
Maple Leaf Foods Inc.
Maple Leaf Sports & Entertainment (MLSE)
Maplesoft
Marc Anthony Cosmetics
Marlin Spring
Marquee Group
MaRS Discovery District
Martyal Services & Consulting ltd.
Mastercard Advisors
The Mastercard Foundation
Mattamy Homes
Mavenet
Mawer Investment Management Ltd.
McCain Capital Partners
McCain Foods Limited
McCarthy School Uniforms Inc.
MCG Language Services
McKinsey & Company (Canada)
Medcan Clinic
Mendicant Group
Merchant Broker
Meridian Credit Union
Metroland Media
METSCO Energy Solutions
MGM Resorts International
MHGW Ltd
Michael Garron Hospital
Micro Focus
Microsoft Corp. (Canada)
MindBeacon Group
Ministry of Economic Development, Job
Creation and Trade
Ministry of Health and Long-Term Care
Molson Coors Canada
The Moment Inc.
Moody’s Investor Service
Morgan Stanley (Canada)
MPA Morrison Park Advisors, Inc.
Munich Re, Canada
Munk School of Global Affairs and Public Policy
Murex
National Bank Financial
National Tire Distributors
nD Insight Corporation
Neale’s Sweet N Nice Foods Inc
New Market Funds Inc.
NeXus Consulting Group
Ninepoint Partners LP
North York General Hospital
Norbridge
Northbridge
Northern Block
The North West Company LP
Northwood Family Office
Nuco
Nudge Rewards
Oak Hill Financial
Office of the Superintendent of Financial Institutions
OMERS
Omnifly Lighting, A division of Lumify Inc.
ONE Investment
OneEleven
ONEX Corporation
Ontario Bioscience Innovation Organization
Ontario Lottery and Gaming Corporation
Ontario Ministry of Energy
Ontario Ministry of Research, Innovation and Science
Ontario Power Generation Inc.
Ontario Securities Commission
Ontario Teachers’ Pension Plan
OP Trust
Open Capital Advisors
OPTIMUS SBR
Orbis Portfolio Management (Europe) LLP
Oxford Properties Group

P
Pacific Investment Management Company (PIMCO) LLC
Pala Investments Limited
Payments Canada
PayPal Canada Inc.
PepsiCo Canada
Pivotree
POPC
Portland Holdings
Portland Investment Counsel Inc.
Premiere Suites
President’s Choice Financial
PricewaterhouseCoopers LLP (Canada)
PricewaterhouseCoopers LLP
Procter & Gamble
Province Brands
PSP Investments
Public Inc.
PW Portfolio Analytics (PWPA) Inc.

Q
Qualtrics

R
Rally Assets
Rangle.io
Raymond James Ltd
RBC Financial Group
Real Estate Institute of Canada
RealStar Management
Region of Peel
Restaurant Brands International
Relaton
Revera Inc.
Right to Play International
Riot Games
RippleWorks
The Riverdale Hub
R-Labs Canada Inc.
Rogers Communications Inc.
Rotman Career Services
Rotman School of Management
Royal Ontario Museum
RSM Canada LLP
Rubicon Exotic

S
Saint Elizabeth Health Care
The Safehaven Project for Community Living
Samsung (Canada)
Samsung (America)
Sanofi Pasteur
SAP Canada
SAS Canada
Scarborough and Rouge Hospital
Schure Sports Inc. (KARBON Ski Wear)
SCI Innovation Centre
Scotiabank
The Scott Mission
Segit.ai
Sephora Canada
Setter Capital Inc.
Setter Home Services
Shareholder Association for Research and Education (SHARE)
Shawcor
Shell Canada Limited
SHIFT
Shift Health
Shikatani Lacroix Design
Siemens Limited
Sienna Senior Living
Silicon Valley Bank
Sinai Health System
Sionna Investment Managers
Skylight
SoBeys Inc
Softchoice
Software Secured Cautus
Southlake Regional Health Centre
South Riverdale Community Centre
Specialisterne Canada
Spin Master
SSENSE
St. Joseph Healthcare Hamilton
St. Michael’s Hospital
Stabilis Capital Management
Stalco Inc
Starlight Investments
Osborne Executive Search Firm
Starseed Medicinal Inc.
State Street Corporation
Steady Partners
Steelcraft Inc.
Stillwater Capital-M&A Advisors
Strategic Insight
Strikyr
Sun Life Financial
Supply Chain Management Association
Ontario (SCMAO)
Sustainalytics

T
Tableau
Take2 Health Limited
Takol Real Estate Inc
Talentoday
Tangerine
Tao Solutions Inc.
Tata Consultancy Services Limited (TCS)
TD Bank
TD Bank CNA division
Telus Communications
Telsa Communications
Telus Health
Teranet Inc.
Texas Medical Center
Therapia Health Management
Thomson Reuters
Thornburg Investment Management
THRIVE Child Development Centre
TimePlay Inc.
Toolbx
Top Hat
Toronto Police Service
Toronto Transit Commission
Torquest
Toyota Financial Services
Trader Media Corporation
Trans-Plan Transportation Inc.
Travel Edge
Treasury Board of Canada Secretariat
Tridel
Trillium Health Partners
TTG Partnerships
Tutor Doctor of North Toronto

U
UBC Centre for Social Innovation & Impact Investing
Uber
Unilever PLC
University Health Network
University of Essex
University of Toronto
University of Toronto, Entrepreneurship
University of Toronto, Faculty of Applied Science & Engineering, Centre for Global Engineering

W
Walmart Canada Corp.
Walter Surface Technologies
WARC Group
Wasserman Media Group
Wave Financial
Wealthsimple
Weber Shandwick
William Osler Health System
Women in Capital Markets
Wonder
Workplace Safety and Insurance Board
World Bank Group
World Food Programme
WSF Canada Inc.
WTax
WWF-Canada

X
XPV Water Partners

Z
Zahra Properties
ZS Associates
Connect with Rotman Career Services

Rotman Career Services is a team of dedicated and experienced career professionals driven by one overarching goal: to support Rotman graduate students in fulfilling their career objectives.

Located in the heart of downtown Toronto, just blocks from Canada’s business and financial centre, the Rotman School is ideally positioned to help employers connect with top students.

For more information on our employer engagement opportunities, please contact Career Services:

**ROTMAN CAREER SERVICES**
career.services@rotman.utoronto.ca
416.946.7953
www.rotman.utoronto.ca/Connect/Recruit

**EMPLOYER PERSPECTIVE**

“The Rotman MBA program continues to be a great source of top talent for P&G. We have found their candidates to be strong in the areas of analytical thinking and they show leadership in all aspects of their campus life. The Career Center has been a fantastic partner to help us find the right fit of candidates for our recruiting needs. We look forward to working together for years to come.”

Caroline Burke
U of T Recruiting Team Lead at P&G
Reporting Standards
Rotman Career Services is a member of the MBA Career Services and Employer Alliance (MBA CSEA). The MBA CSEA together with GMAC, the organization that administers the GMAT test among other programs, set out guidelines for reporting employment, salary, and other related statistics. These guidelines establish the standards for reporting statistics to rankings as well as the MBA CSEA itself.

Salary Statistics
In addition to looking at the average for salary compensation, it is important to note the median (midpoint) and range since these data points provide a broader view to how the salaries are distributed for the class. A small number of students receiving high salary offers can skew the average up while some that receive lower salary offers can skew the average down. We report in local dollars and foreign salaries are converted at the going exchange rate. Please note that exchange rate conversions are not reflective of the cost of living and wage profiles where the students are employed.

Employment Rate
The employment rate is the percentage of students in the Full-Time MBA class with accepted offers of employment, based on the number of students reporting back and actively looking for work.